

The Company :

Hifas da Terra is driving one of the biggest health trends this year with its range of high quality mushroom products that has launched in the UK.

For over 15 years Hifas da Terra has been committed to a model of **integrative health**, which combines the benefits of conventional medicine with the extraordinary power of natural medicine, focusing specifically on mushrooms and mushroom extracts.

The Role:

Hifas is looking for a **Sales Representative/Sales Trainer** to join their firm.

The company has several dedicated areas of speciality including supplements, skincare and superfoods. This role will focus on 2 key areas:

- **Sales:** Visiting several pharmacies/ health stores to demonstrate and sell products to increase sales of HdT products across London. Sales and negotiation skills will be required. (You will earn a % of sales commission + base expense/month)
- **Training:** Training staff at some of our existing and new stockists including Wholefoods, John Bell & Croyden and other outlets. (This will be a fixed rate/hour) approx 8-9 hours/week.

The Candidate:

Our candidate will have an interest and passion in learning about medicinal mushrooms and will be able to communicate the unique selling points of our products to both our potential customers and current existing partners. The Sales Representative/Sales Trainer must have knowledge in nutrition (ideally a second or third year student). Consideration will be given to individuals who are able to demonstrate their passion and interest in our products. You will also be working with our friendly UK team in London.

We offer:

- £100 base salary (for your expenses)
- For Sales: 8% commissions on sales for all goods sold
- For Training: £8/hour for training across London.

The company will be offering a **competitive salary, staff discounts and in-depth training** on medicinal mushrooms. You will be included in our educational programs to learn about our mushrooms, their specifications and benefits. This information is extremely precious as we are the pioneers in this area. This is a fantastic opportunity to join a growing business.

To apply: If you are a friendly, enthusiastic person and consider yourself to be 'people's person' then we would love to hear from you! Please email art@hifasdaterra.com with your CV and a small introduction about yourself.

www.hifasdaterra.co.uk Discover what mushrooms can do for you.