



Job Description

Date Revised: 20/4/16

Job Title:	Nutrition Trainer (North, Midlands, Scotland, Ireland)	Department:	Nutrition and Education
Job Code:		Salary Class:	
Reports to:	Nutrition and Education Director		

Summary:

Working as part of the Nutrition and Education Department based in the field. Managing the delivery of outstanding training provision to key trade customers in the specified area as part of Solgar's overall education strategy. Primarily servicing health food stores with some pharmacies and some nutritional practitioners. This requires outstanding product and nutritional knowledge and the ability to deliver training effectively to a wide range of audiences. This role also requires a strong commercial sense, self-motivation, organizational capabilities, excellent customer service skills and the ability to liaise effectively with other departments to ensure that company goals are met.

Responsibilities:

- Development and delivery of training support for accounts in the specified area including one to one and group training.
- Liaise closely with the Territory Account Managers and Regional Sales Managers to ensure that training and education strategies are aligned with the overall goals in each account.
- Ensure that training provision is line with company sales, marketing and education strategy.
- Provide nutrition and Solgar product advice to consumers in stores as required.
- Support practitioner development strategy as required.
- Attend shows, lectures and other Solgar events as required.
- The role requires a monthly visit to Ireland.

Experience & Skills:

- Previous experience providing nutrition advice.
- Previous experience of training delivery, teaching or lecturing.
- Minimum 5 years industry experience
- Strong commercial awareness.
- Flexible communication skills and ability to build strong interpersonal customer relationships.
- Fluent in Excel, Word and Powerpoint.

Scope

- Provision of nutrition and Solgar product training to customers in the specified area. Predominantly in health food stores, pharmacies and occasional nutritional clinics. Some evening and weekend work may be required.

Education, Certification, Licenses & Registrations:

- Minimum professional diploma qualification (level 5) in relevant field such as nutrition, naturopathy or herbal medicine or equivalent relevant experience.